

Forester Life Limited – Directors’ Annual Report to Communication Workers Fund’s With-Profit Planholders - 2018

Introduction

This annual report explains how we managed the Communication Workers fund in 2018. In particular, it considers:

- if our operation of the Communication Workers fund during 2018 complied with the fund’s Principles and Practices of Financial Management (PPFM). The PPFM is the document that we are required by law to produce and which sets out how the company will manage the fund. A copy of the PPFM can be found on our website www.foresters.com;
- the way we have exercised management discretion in making key decisions during 2018 and whether this was consistent with the PPFM; and
- how we have addressed any competing or conflicting rights, interests or expectations of the fund’s planholders.

In order to ensure that the PPFM is maintained and complied with, we have established a Forester Life Funds Advisory Panel. The panel acts in an advisory capacity in order to inform and monitor the decision-making of Forester Life in its management of the Communication Workers fund and thereby protect the interests of the planholders in the fund.

In addition to taking advice from the panel, we also receive advice from our With Profits Actuary (WPA) on the management of the fund. The WPA is required to produce an annual report to planholders and a copy of the report for 2018 is also available on our website. The panel, although not required to do so, can choose to write to planholders if they feel it appropriate. However, as the panel considers that this report provides a full and fair view of the fund’s operation during 2018, it does not intend to produce a separate report.

Statement of Compliance

Forester Life, having considered the advice of the panel and the WPA, believes that in respect of the calendar year 2018 it has complied with the PPFM in all material respects. In particular, management discretion has been exercised appropriately and the competing or conflicting rights, interests or expectations of different groups of planholders have been taken into account.

Overview of 2018

In managing the fund, key areas of management discretion concern payouts, investment management, expenses, management of the fund's surplus assets and changes to the PPFM. Each of these areas is now considered below.

Payouts

Forester Life aims to provide the fund's with-profit planholders with a fair return on their investment. This is achieved through the setting of bonuses, smoothing of returns and determining surrender values. To do this, we calculate a value known as an asset share. An individual policy's asset share consists of the payments made into it, less management expenses, tax and other charges, plus any allowances for exceptional miscellaneous profits and losses. These amounts are then built up at the rate of investment return allocated to the plan.

In addition, as the Communication Workers fund is closed to new business, payouts will include a distribution of the fund's surplus assets. This surplus is the excess of the assets required to meet the plans' guaranteed payments and is currently paid as an enhancement to payouts.

During 2018 there were no changes to the annual bonus rates, whilst final bonus rates were amended from 1 May 2018.

In respect of smoothing, there were no changes to the methodology set out in the PPFM during 2018. Similarly there was no change in the surrender value methodology during 2018.

All of these actions ensured that pay-outs during 2018 were in line with the target ranges set out in the PPFM.

Investment Management

Investment management of the Communication Workers fund is undertaken by Schroders.

The investment objective of the Communication Workers Fund is to maximise the investment return on the with-profit planholder assets by taking an acceptable level of risk, subject to being able to meet policy benefits with an appropriate level of certainty and taking into account the amount of surplus, expected strains and past communications made to planholders.

Management of Expenses

The expenses charged to the fund in 2018 were in line with the methodology specified in the transfer agreement that led to the establishment of the Communication Workers fund.

Changes to the PPFM

The PPFM was updated from 1 November 2018, mainly to amend out-of-date information.

Further Information

If you have any questions regarding this document, please write to the following:

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